

# ----- AMP Data Entry Page -----

## 1. Losing Facility Information

Type of Distribution to Consolidate: Originating MODS/BPI Office  
Facility Name & Type: Johnson City CSMPC  
Street Address: 530 E Main St  
City: Johnson City  
State: TN  
5D Facility ZIP Code: 37601  
District: Tennessee  
Area: Eastern  
Finance Number: 474476  
Current 3D ZIP Code(s): 376  
Miles to Gaining Facility: 111  
EXFC office: Yes  
Plant Manager: Gary Kemper  
Senior Plant Manager: Jim Drummer  
District Manager: Gregg Gamble  
Facility Type after AMP: DDC

## 2. Gaining Facility Information

Facility Name & Type: Knoxville P&D C  
Street Address: 1237 E Weisgarber Rd  
City: Knoxville P&D C  
State: TN  
5D Facility ZIP Code: 37950  
District: Tennessee  
Area: Eastern  
Finance Number: 474634  
Current 3D ZIP Code(s): 377-379  
EXFC office: Yes  
Plant Manager: James Shaffer  
Senior Plant Manager: Jim Drummer  
District Manager: Greg Gamble

## 3. Background Information

Start of Study: 9/15/2011  
Date Range of Data: Jul-01-2010 : Jun-30-2011  
Processing Days per Year: 310  
Bargaining Unit Hours per Year: 1,745  
EAS Hours per Year: 1,822

Date of HQ memo, *DAR Factors/Cost of Borrowing/* **New**  
*Facility Start-up Costs Update*

June 16, 2011

Date & Time this workbook was last saved:

2/19/2012 18:20

## 4. Other Information

Area Vice President: Jordan M. Small  
Vice President, Network Operations: David E. Williams  
Area AMP Coordinator: Bob Roseberry  
HQ AMP Coordinator: Gary T Curran

rev 10/10/2011

## Approval Signatures

**Lossing Facility Name and Type:** Johnson City P&D F

**Street Address:** 530 E Main St

**City:** Johnson City

**State:** TN

**Facility ZIP Code:** 37801

**Finance Number:** 474476

**Current 3D ZIP Code(s):** 376

**Type of Distribution to Consolidate:** Local Dest

**Gaining Facility Name and Type:** Knoxville P&D C

**Street Address:** 1237 E Weisgarber Rd

**City:** Knoxville P&D C

**State:** TN

**Facility ZIP Code:** 37950

**Finance Number:** 474634

**Current 3D ZIP Code(s):** 377-379

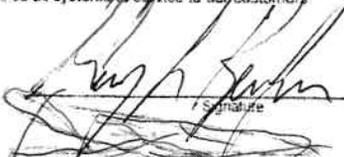
**ACKNOWLEDGEMENT OF ACCOUNTABILITY** - I acknowledge that I am accountable for respecting and supporting the integrity of all official postal reporting systems, including financial reports and those relating to compliance with contracting, complement, or similar efforts involving the investment and expenditure of funds, as well as all systems in service to our customers.

**LOSING FACILITY:**

**Postmaster or Plant Manager:**

Gary Kemper

Printed Name



11-22-11

Date

**Senior Plant Manager:**

James Drummer

Printed Name



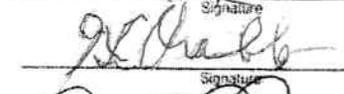
11-22-11

Date

**District Manager:**

Greg Gamble

Printed Name



11/22/11

Date

**GAINING FACILITY:**

**Plant Manager:**

James Shaffer

Printed Name



11/20/2011

Date

**Senior Plant Manager:**

James Drummer

Printed Name



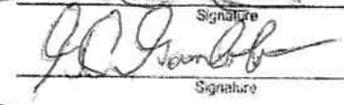
11/22/11

Date

**District Manager:**

Greg Gamble

Printed Name



11/22/11

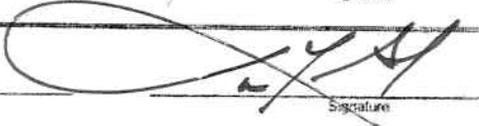
Date

**AREA OFFICE:**

**Area Vice President:**

Jordan M. Small

Printed Name



01/26/12

Date

**Implementation Date:** \_\_\_\_\_

**HEADQUARTERS:**

Approved:

Disapproved:

**Vice President, Network Operations:**

David E. Williams

Printed Name



2/20/12

Date

**Comments:** \_\_\_\_\_

# Executive Summary

Last Saved: February 19, 2012

**Losing Facility Name and Type:** Johnson City CSMPC

**Street Address:** 530 E Main St

**City, State:** Johnson City , TN

**Current 3D ZIP Code(s):** 376

**Type of Distribution to Consolidate:** Originating

**Miles to Gaining Facility:** 111

**Gaining Facility Name and Type:** Knoxville P&D C

**Current 3D ZIP Code(s):** 377-379

## Summary of AMP Worksheets

### Savings/Costs

Mail Processing Craft Workhour Savings =	<u>\$552,742</u>	from Workhour Costs - Proposed
Non-MP Craft/EAS + Shared LDCs Workhour Savings (less Maint/Trans) =	<u>\$49,591</u>	from Other Curr vs Prop
PCES/EAS Supervisory Workhour Savings =	<u>\$309,516</u>	from Other Curr vs Prop
Transportation Savings =	<u>(\$245,609)</u>	from Transportation (HCR and PVS)
Maintenance Savings =	<u>(\$500,004)</u>	from Maintenance
Space Savings =	<u>\$0</u>	from Space Evaluation and Other Costs
<b>Total Annual Savings =</b>	<b><u>\$166,236</u></b>	
<b>Total One-Time Costs =</b>	<b><u>\$282,064</u></b>	from Space Evaluation and Other Costs
<b>Total First Year Savings =</b>	<b><u>(\$115,828)</u></b>	

### Staffing Positions

Craft Position Loss =	<u>0</u>	from Staffing - Craft
PCES/EAS Position Loss =	<u>1</u>	from Staffing - PCES/EAS

### Volume

Total FHP to be Transferred (Average Daily Volume) =	<u>113,521</u>	from Workhour Costs - Current
Current FHP at Gaining Facility (Average Daily Volume) =	<u>2,179,478</u>	from Workhour Costs - Current
Losing Facility Cancellation Volume (Average Daily Volume) =	<u>82,033</u>	(= Total TPH / Operating Days)

### Service

#### Service Standard Impacts by ADV

	UPGRADED	DOWNGRADED	Unchanged + Upgrades	Unchanged + Upgrades
	ADV	ADV	ADV	%
First-Class Mail®	0	0	0	#DIV/0!
Priority Mail®	0	0	0	#DIV/0!
Package Services	0	0	0	#DIV/0!
Periodicals	N/A*	N/A*	N/A*	N/A*
Standard Mail	N/A*	N/A*	N/A*	N/A*

Code to destination 3-digit ZIP Code volume is not available

rev 10/15/2009

# Summary Narrative

Last Saved: February 19, 2012

**Losing Facility Name and Type:** Johnson City CSMPC

**Current 3D ZIP Code(s):** 376

**Type of Distribution to Consolidate:** Originating

**Gaining Facility Name and Type:** Knoxville P&D C

**Current 3D ZIP Code(s):** 377-379

## **BACKGROUND**

The Tennessee Performance Cluster with the assistance of the Eastern Area offices has completed an Area Mail Processing (AMP) feasibility study for the consolidation of originating mail processing from Johnson City P&DF. The Johnson City P&DF is a facility with approximately 47,665 square feet of space. The property is leased by the United States Postal Service (USPS).

Note:

The Network Optimization plan includes consolidating the following sites into the Knoxville P&DC. Please review these workbooks for all costs and savings associated with the Network Optimization plan.

- Somerset CSMPC KY – SCF 425-426 (100% of volume)
- London P&DF KY – SCF 407-409 (100% of volume)
- Hazard P&DF KY – SCF 417-418 (100% of volume)
- Lexington PDC KY – (All three sites SCF's from above)
- Johnson City P&DF TN – SCF 242, 376 (100% of originating volume)

There are equipment relocation costs and one time costs for the Johnson City P&DF into the Knoxville PDC. Transportation savings and costs are identified on each AMP listed above.

This AMP accounts for the 4 Kentucky AMP packages as if they were approved. The Johnson City AMP is for originating mail only and does not affect any other processing that the Knoxville PDC is already performing for the Johnson City site. The site will continue to be a Dedicated Delivery Unit.

## **FINANCIAL SUMMARY**

The annual baseline data for this AMP feasibility study is taken from the period of July 1, 2010 – June 30, 2011. Financial savings proposed for the consolidation of an average daily volume of 113,521 FHP from the Johnson City P&DF into the Knoxville P&DC are:

Total First Year Savings	(\$115,828)
Total Annual Savings	\$166,236

## **CUSTOMER & SERVICE IMPACTS**

The Johnson City P&DF will be used as a Collection/Dispatch Hub, Retail Offices, PO, BMEU. The Express (Dest & Orig) operation will be maintained at Johnson City P&DF. Delivery times will remain the same for Johnson City customers as a result of this AMP.

Collection box times will not be affected.

rev 06/10/2009

# Summary Narrative (continued)

Specific service standard changes associated with this Area Mail Processing consolidation are contingent upon the resolution of both (a) the rulemaking in which current market dominant product service standards in 39 CFR Part 121 are being evaluated, and (b) all remaining AMP consolidation proposals that are part of the same network rationalization initiative. A complete file reflecting any new service standards will be published at [www.usps.com](http://www.usps.com) once all of the related AMP decisions that provide the foundation for new service standards are made. Priority and Express Mail service standards will be based upon the capability of the network.

## **TRANSPORTATION**

The transportation analysis supporting the Johnson City P&DF AMP feasibility study is based on the assumption that the Johnson City P&DF will be retained to serve as a DDU for the 376 and 242 service areas. All current HCR routes serving Johnson City's AO's will also be maintained. Existing HCR network routes will be modified to accommodate the transportation of Originating mail to and from the Knoxville P&DC for Johnson City P&DF.

The proposed transportation to support the AMP for Johnson City to Knoxville from these sites will be operated at an annual cost of \$245,609.

CURRENTLY – Bristol VA (242) is being AMP'd to Johnson City. Knoxville currently transports Johnson City and Bristol first class volume. Knoxville processes all priority volume from Johnson City and Bristol. Knoxville processes and transports the Johnson City and Bristol Express volume.

Currently transportation between Johnson City and Knoxville P&DC is  
Davenport Trucking – 4 round trips per day at 80%  
Johnson Trucking – 2 round trips per day at 80%

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## PROPOSAL

Maintain the current Bristol Network out of Johnson City for Inbound and Outbound volumes. Utilize Johnson City as a DDU for inbound and outbound volumes for Johnson City and Bristol. Johnson City and Bristol Contractors would maintain their current arrival / departure profile for their respected facilities.

Johnson City will continue to send NDC volumes to Greensboro.

Average Trip Utilization for all current Johnson City trips are 80-90% across 5 trips

Knoxville will reschedule as needed for a total of 7 current round trips for the new processing schedule.

Davenport trucking currently using 53 foot trailers to Johnson City at the RPM of \$1.79 at 113 miles per trip. An additional round trip between Knoxville and Johnson City would be \$404.54 Two additional trips would be at \$809.08 per day

HCR 37642  
Johnson City to Knoxville, trip a, Q frequency, currently 5 roundtrips; add 2 roundtrips to accommodate originating mail.

# Summary Narrative *(continued)*

## Express Mail

Originating and Destination Express Mail operations will be retained in Johnson City P&DF. The routings will continue to Knoxville TYS. No increase in FedEx or Express network is expected.

## Drop Shipments

Currently Johnson City P&DF receives 10 drop shipments a day with approximately 40 plus pallets daily. FAST appointments for Johnson City P&DF average 60 a week, with 240 weekly pallets.

## EMPLOYEE IMPACTS

In this feasibility study, 115 craft employees will be impacted at the Johnson City P&DF. This AMP demonstrates a net reduction of 0 craft positions between both sites. The staffing proposal is based on the expectation that the Johnson City site will be utilized as a DDU. The total Function 1 savings from craft impacts is projected to be \$552,742. EWEP estimates Knoxville P&DC new authorized Function 3B staffing to be 82.3 (144,778 work hours).

### Management and Craft Staffing Impacts

	Johnson City P&DF			Knoxville PDC			Net Diff
	Current On-Rolls	Proposed	Diff	Current On-Rolls	Proposed	Diff	
Craft <sup>1</sup>	115	99	(16)	434	450	16	-
Management	8	8	-	26	26	-	-

<sup>1</sup> Craft = FTR+PTR+PTF+Casuals

### Mail Processing Management to Craft Ratio

Management to Craft <sup>2</sup> Ratios	Current		Proposed	
	SDOs to Craft <sub>1</sub> (1:25 target)	MDOs+SDOs to Craft <sub>1</sub> (1:22 target)	SDOs to Craft <sub>1</sub> (1:25 target)	MDOs+SDOs to Craft <sub>1</sub> (1:22 target)
Losing	1 : 34	1 : 34	1 : 25	1 : 25
Gaining	1 : 31	1 : 26	1 : 32	1 : 27

<sup>1</sup> Craft = FTR+PTR+PTF+Casuals

<sup>2</sup> Craft = F1 + F4 at Losing; F1 only at Gaining

As a matter of policy, the Postal Service follows the Worker Adjustment and Retraining Notification Act's ("WARN") notification requirements when the number of employees experiencing an employment loss within the meaning of WARN would trigger WARN's requirements. Some or all of the impacted employees described above may not experience an employment loss within the meaning of WARN due to transfers or reassignments

## **EQUIPMENT RELOCATION AND MAINTENANCE IMPACTS**

### **MPE Inventory Detail:**

- Johnson City P&DF has 1 UFSM 1000, 2 AFCS, 6 DBCSs, 2 DIOSS

### **SPACE IMPACTS and ONE TIME FACILITY COSTS**

One time cost includes \$16,000 for moving 2 DIOSS kits from Johnson City PDC to Knoxville PDC. Also included is \$141,064 for replacing the existing UFSM in Johnson City with an AFSM 100. There is also \$75,000 for installing a LCTS in the location where the AFCS' will be removed. The other \$50,000 is for employee relocation.

### **OTHER FACTORS**

#### **Maintenance**

- There are increased costs in both locations due to the additional MPE to be installed in each facility.

#### **Other Losing MODS Sum**

The assumption is that the Johnson City P&DF will be used as a collection/dispatch hub, and delivery unit for carriers/stations in the surrounding area, Retail Office, and BMEU. In addition, the Express operation (Dest/Orig) will be maintained at the hub site and the processing and filling of customer MTSC requests.

# 24 Hour Clock

Last Saved: February 19, 2012

Losing Facility Name and Type: Johnson City CSMPC

Current 3D ZIP Code(s): 376

Type of Distribution to Consolidate: Originating

Gaining Facility Name and Type: Knoxville P&D C

Current 3D ZIP Code(s): 377-379

Weekly Trends Beginning Day	24 Hour Indicator Report			80%	100%	100%	100%	Millions	100%	100%	86.9%
			Facility	Cancelled by 2000 Data Source = EDW/MCRS	OGP Cleared by 2000 Data Source = EDW/EOR	OGS Cleared by 2400 Data Source = EDW/EOR	MMP Cleared by 2400 Data Source = EDW/EOR	MMP Volume On Hand at 2400 Data Source = EDW/MCRS	Mail Assigned Commercial / FedEx By 0230 Data Source = EDW/SASS	DPS 2nd Pass Cleared by 0700 Data Source = EDW/EOR	Trips On-Time 0400 - 0900 Data Source = EDW/TIMES
		%									
16-Apr	SAT	4/16	JOHNSON CITY PO		100.0%			#VALUE!	100.0%	98.7%	83.8%
23-Apr	SAT	4/23	JOHNSON CITY PO		100.0%			#VALUE!	100.0%	99.6%	83.8%
30-Apr	SAT	4/30	JOHNSON CITY PO		100.0%			#VALUE!	100.0%	97.3%	61.7%
7-May	SAT	5/7	JOHNSON CITY PO		99.4%			#VALUE!	100.0%	98.3%	87.5%
14-May	SAT	5/14	JOHNSON CITY PO		100.0%			#VALUE!	100.0%	99.6%	92.5%
21-May	SAT	5/21	JOHNSON CITY PO		100.0%			#VALUE!	100.0%	96.7%	78.8%
28-May	SAT	5/28	JOHNSON CITY PO		98.3%			#VALUE!	100.0%	97.8%	76.8%
4-Jun	SAT	6/4	JOHNSON CITY PO		96.3%			#VALUE!	100.0%	99.9%	77.5%
11-Jun	SAT	6/11	JOHNSON CITY PO		98.5%			#VALUE!	100.0%	99.4%	90.0%
18-Jun	SAT	6/18	JOHNSON CITY PO		100.0%			#VALUE!	100.0%	98.6%	81.3%
25-Jun	SAT	6/25	JOHNSON CITY PO		100.0%			#VALUE!	100.0%	97.2%	95.0%
2-Jul	SAT	7/2	JOHNSON CITY PO		100.0%			#VALUE!	100.0%	95.8%	91.2%
9-Jul	SAT	7/9	JOHNSON CITY PO		100.0%			#VALUE!	100.0%	94.8%	75.0%
16-Jul	SAT	7/16	JOHNSON CITY PO		100.0%			#VALUE!	100.0%	100.0%	95.0%
23-Jul	SAT	7/23	JOHNSON CITY PO		91.0%			#VALUE!	100.0%	98.4%	96.3%
30-Jul	SAT	7/30	JOHNSON CITY PO		99.3%			#VALUE!	100.0%	98.4%	87.5%
6-Aug	SAT	8/6	JOHNSON CITY PO		100.0%			#VALUE!	100.0%	100.0%	82.5%
13-Aug	SAT	8/13	JOHNSON CITY PO		97.7%			#VALUE!	100.0%	99.9%	95.0%
20-Aug	SAT	8/20	JOHNSON CITY PO		94.1%			#VALUE!	100.0%	98.9%	95.0%
27-Aug	SAT	8/27	JOHNSON CITY PO		87.4%			#VALUE!	100.0%	97.6%	88.8%
3-Sep	SAT	9/3	JOHNSON CITY PO		95.9%			#VALUE!	100.0%	98.9%	83.8%

Weekly Trends Beginning Day	24 Hour Indicator Report			80%	100%	100%	100%	Millions	100%	100%	86.9%
			Facility	Cancelled by 2000 Data Source = EDW/MCRS	OGP Cleared by 2000 Data Source = EDW/EOR	OGS Cleared by 2400 Data Source = EDW/EOR	MMP Cleared by 2400 Data Source = EDW/EOR	MMP Volume On Hand at 2400 Data Source = EDW/MCRS	Mail Assigned Commercial / FedEx By 0230 Data Source = EDW/SASS	DPS 2nd Pass Cleared by 0700 Data Source = EDW/EOR	Trips On-Time 0400 - 0900 Data Source = EDW/TIMES
		%									
16-Apr	SAT	4/16	KNOXVILLE P&D C	92.7%	97.3%	94.4%	96.1%	0.0	79.5%	100.0%	86.0%
23-Apr	SAT	4/23	KNOXVILLE P&D C	76.6%	95.7%	89.5%	97.4%	0.2	92.8%	98.9%	79.8%
30-Apr	SAT	4/30	KNOXVILLE P&D C	70.6%	97.3%	98.1%	97.2%	0.1	88.7%	99.9%	81.6%
7-May	SAT	5/7	KNOXVILLE P&D C	82.5%	99.3%	98.0%	96.5%	0.0	90.6%	100.0%	89.1%
14-May	SAT	5/14	KNOXVILLE P&D C	83.9%	98.2%	100.0%	98.6%	0.0	89.8%	99.9%	93.9%
21-May	SAT	5/21	KNOXVILLE P&D C	85.2%	98.5%	99.8%	96.4%	0.0	97.8%	99.8%	93.1%
28-May	SAT	5/28	KNOXVILLE P&D C	80.1%	97.1%	97.3%	91.8%	0.0	92.0%	98.0%	94.8%
4-Jun	SAT	6/4	KNOXVILLE P&D C	78.8%	96.0%	87.4%	98.0%	0.0	92.7%	99.6%	93.4%
11-Jun	SAT	6/11	KNOXVILLE P&D C	73.9%	98.8%	100.0%	98.0%	0.0	90.0%	99.8%	95.5%
18-Jun	SAT	6/18	KNOXVILLE P&D C	102.4%	92.6%	86.7%	95.7%	0.1	82.9%	94.7%	76.1%
25-Jun	SAT	6/25	KNOXVILLE P&D C	71.9%	92.8%	75.2%	94.6%	0.0	92.4%	99.8%	94.6%
2-Jul	SAT	7/2	KNOXVILLE P&D C	80.1%	96.1%	90.0%	89.6%	0.1	87.6%	100.0%	89.6%
9-Jul	SAT	7/9	KNOXVILLE P&D C	80.9%	98.5%	96.9%	95.1%	0.0	92.1%	99.7%	89.4%
16-Jul	SAT	7/16	KNOXVILLE P&D C	78.9%	98.9%	96.4%	92.5%	0.0	96.5%	99.9%	97.7%
23-Jul	SAT	7/23	KNOXVILLE P&D C	77.5%	98.1%	97.5%	93.3%	0.0	90.9%	99.7%	86.1%
30-Jul	SAT	7/30	KNOXVILLE P&D C	79.8%	99.2%	99.2%	94.2%	0.0	100.0%	99.3%	86.0%
6-Aug	SAT	8/6	KNOXVILLE P&D C	83.8%	99.8%	100.0%	92.7%	0.0	96.0%	99.1%	85.8%
13-Aug	SAT	8/13	KNOXVILLE P&D C	86.9%	99.3%	97.9%	94.9%	0.0	91.4%	100.0%	96.9%
20-Aug	SAT	8/20	KNOXVILLE P&D C	86.2%	95.5%	100.0%	94.3%	0.0	94.0%	99.8%	90.1%
27-Aug	SAT	8/27	KNOXVILLE P&D C	79.6%	98.3%	91.2%	89.5%	0.0	99.8%	99.4%	91.3%
3-Sep	SAT	9/3	KNOXVILLE P&D C	72.5%	98.4%	75.6%	85.4%	0.0	95.2%	100.0%	93.5%

rev 04/2/2008

# MAP

Last Saved: February 19, 2012

**Lossing Facility Name and Type:** Johnson City CSMPC  
**Current 3D ZIP Code(s):** 376  
**Miles to Gaining Facility:** 111

**Gaining Facility Name and Type:** Knoxville P&D C  
**Current 3D ZIP Code(s):** 377-379



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rev 03/20/2008

# Service Standard Impacts

Last Saved: February 19, 2012

**Losing Facility:** Johnson City CSMPC

**Losing Facility 3D ZIP Code(s):** 376

**Gaining Facility 3D ZIP Code(s):** 377-379

Based on report prepared by Network Integration Support dated: mm/dd/yyyy

<b>Service Standard Changes - Average Daily Volume</b> (data obtained from ODIS is derived from sampling and may vary from actual volume)																
	FCM						PRI		PER *		STD *		PSVC		ALL CLASSES	
	Overnight	% Change	All Others	% Change	Total	% Change	All	% Change	All	% Change	All	% Change	All	% Change	All	% Change
UPGRADE																
DOWNGRADE																
TOTAL																
NET UP+NO CHNG																
VOLUME TOTAL																

\* - Periodical and Standard mail origin 3-digit ZIP Code to destination 3-digit ZIP Code volume is not available

Selected summary fields are transferred to the *Executive Summary*

<b>Service Standard Changes - Pairs</b>																
	FCM						PRI		PER		STD		PSVC		ALL CLASSES	
	Overnight	% Change	All Others	% Change	Total	% Change	All	% Change	All	% Change						
UPGRADE																
DOWNGRADE																
TOTAL																
NET																

rev 10/16/2009

# Stakeholders Notification

(WorkBook Tab Notification - 1)

Last Saved: February 19, 2012

Stakeholder Notification Page 1

**Losing Facility:** Johnson City CSMPC

**AMP Event:** Start of Study


## Workhour Costs - Current

Last Saved: February 19, 2012

Losing Facility: Johnson City CSMPC

Gaining Facility: Knoxville P&D C

Date Range of Data: 07/01/10 <<==== ==>> 06/30/11

Losing Current Workhour Rate by LDC		
LDC	Function 1	Function 4
11	\$46.41	\$0.00
12	\$44.59	\$0.00
13	\$0.00	\$37.46
14	\$43.69	\$36.46
15	\$0.00	\$40.81
16	\$0.00	\$0.00
17	\$42.49	\$0.00
18	\$39.93	\$41.57

Gaining Current Workhour Rate by LDC		
LDC	Function 1	Function 4
11	\$44.67	\$32.18
12	\$45.41	\$38.85
13	\$43.22	\$19.92
14	\$45.05	\$0.00
15	\$37.65	\$0.00
16	\$0.00	\$0.00
17	\$40.85	\$0.00
18	\$40.95	\$36.05

474476

(1) Current Operation Numbers	(2) % Moved to Gaining	(3) Current Annual FHP	(4) Current Annual TPH or	(5) Current Annual	(6) Current Productivity	(7) Current Annual Workhour Costs
009	100.0%					\$613
010	100.0%					\$16,500
015	100.0%					\$42,149
017	100.0%					\$705
018	100.0%					\$195,709
021	100.0%					\$0
022	100.0%					\$0
030	100.0%					\$96,578
035	100.0%					\$89,555
040	100.0%					\$30,951
050	100.0%					\$109
060	100.0%					\$44,407
066	100.0%					\$0
067	100.0%					\$0
070	100.0%					\$1,507
110	40.0%					\$7,598
112	100.0%					\$137,175
117	100.0%					\$208,431
124	100.0%					\$69,856
210	50.0%					\$186,529
212	50.0%					\$76,934
213	50.0%					\$0
225	100.0%					\$103,602
232	100.0%					\$72,089
261	100.0%					\$37
271	100.0%					\$10,732
281	100.0%					\$23,166
282	100.0%					\$5,031
340	0.0%					\$13,072
441	100.0%					\$1,621
481	100.0%					\$110,062
585	75.0%					\$55,158
607	50.0%					\$5,046
612	50.0%					\$604
620	0.0%					\$7,675
811	100.0%					\$2,582
891	100.0%					\$2,754
892	100.0%					\$124
044						\$115,394
074						\$97,176

(8) Current Operation Numbers	(9) % Moved to Losing	(10) Current Annual FHP Volume	(11) Current Annual TPH or NATPH Volume	(12) Current Annual Workhours	(13) Current Productivity (TPH or NATPH)	(14) Current Annual Workhour Costs
468						\$0
010						\$79,936
015						\$203,828
017						\$549,035
018						\$491,101
021						\$0
022						\$0
030						\$633,861
140						\$1,605,044
040						\$65,732
051						\$36,488
060						\$103,373
066						\$4,811
067						\$0
070						\$72,263
110						\$606,455
112						\$923,316
117						\$2,421
124						\$374,207
210						\$619,703
212						\$9,816
212dup						
231						\$658,549
232						\$90,835
261						\$2,613
271						\$182,458
281						\$42,272
892						\$119,817
340						\$24,991
461						\$76,801
481						\$293,423
585						\$162,194
607						\$152,975
612						\$36,597
620						\$26,110
461dup						
891						\$107,555
892dup						
044						\$14,406
074						\$388,490











### Workhour Costs - Proposed

Last Saved: February 19, 2012

Losing Facility: Johnson City CSMPC

Gaining Facility: Knoxville P&D C

(1) Proposed Operation Numbers	(2) Proposed Annual FHP Volume	(3) Proposed Annual TPH or NATPH Volume	(4) Proposed Annual Workhours	(5) Proposed Productivity (TPH or NATPH)	(6) Proposed Annual Workhour Costs
009					\$0
010					\$0
015					\$0
017					\$0
018					\$0
021					\$0
022					\$0
030					\$0
035					\$0
040					\$0
050					\$0
060					\$0
066					\$0
067					\$0
070					\$0
110					\$4,559
112					\$0
117					\$0
124					\$0
210					\$93,264
212					\$38,467
213					\$0
225					\$0
232					\$0
261					\$0
271					\$0
281					\$0
282					\$0
340					\$0
441					\$0
481					\$0
585					\$13,790
607					\$2,523
612					\$302
620					\$7,675
811					\$0
891					\$0
892					\$0
044					\$115,394
074					\$97,176
122					\$3,171
127					\$109,414
130					\$0
160					\$15,698
168					\$32,649
169					\$61,711
171					\$0
175					\$94,312
178					\$1,296

(7) Proposed Operation Numbers	(8) Proposed Annual FHP Volume	(9) Proposed Annual TPH or NATPH Volume	(10) Proposed Annual Workhours	(11) Proposed Productivity (TPH or NATPH)	(12) Proposed Annual Workhour Costs
468					\$295
010					\$95,800
015					\$245,957
017					\$549,713
018					\$679,269
021					\$0
022					\$0
030					\$725,708
140					\$1,648,096
040					\$96,197
051					\$23,997
060					\$147,015
066					\$3,985
067					\$636
070					\$73,228
110					\$610,838
112					\$1,055,206
117					\$128,554
124					\$441,371
210					\$709,374
212					\$46,801
212dup					\$0
231					\$708,354
232					\$121,922
261					\$2,442
271					\$222,763
281					\$50,776
892					\$66,813
340					\$24,991
461					\$78,137
481					\$352,650
585					\$204,620
607					\$155,562
612					\$36,907
620					\$26,110
461dup					\$0
891					\$163,869
892dup					\$0
044					\$14,298
074					\$385,577
122					\$726
127					\$84
130					\$0
160					\$0
168					\$60,912
169					\$233,710
171					\$0
175					\$0
178					\$55,812













## Other Workhour Move Analysis

Last Saved: February 19, 2012

Losing Facility: Johnson City CSMPC

Gaining Facility: Knoxville P&D C

Date Range of Data: 07/01/10 to 06/30/11

### Current Other Craft Workhours

Losing Facility					Gaining Facility				
Current MODS Operation Number	Percent Moved to Gaining (%)	Reduction Due to EoS (%)	Current Annual Workhours	Current Annual Workhour Cost (\$)	Current MODS Operation Number	Percent Moved to Losing (%)	Reduction Due to EoS (%)	Current Annual Workhours	Current Annual Workhour Cost (\$)
354	0.0%	85.0%		\$4,881	354				\$0
355	0.0%	85.0%		\$4,154	355				\$0
515	0.0%	85.0%		\$1,231	515				\$3,002
550	0.0%	50.0%		\$77,246	550				\$0
228				\$74,144	228				\$0
558				\$125,856	558				\$0
559				\$41,969	559				\$0
568				\$241,343	568				\$0
569				\$4,018	569				\$0
579				\$29,928	579				\$0
608				\$1,020	608				\$0
613				\$6,113	613				\$0
616				\$144	616				\$43,352
621				\$3,890	621				\$0
624				\$1,026	624				\$31,595
678				\$853	678				\$0
680				\$77,745	680				\$351,619
722				\$777	722				\$0
729				\$931,576	729				\$0
730				\$456,001	730				\$0
731				\$43,064	731				\$0
739				\$507	739				\$0
741				\$28,008	741				\$0
742				\$53,919	742				\$0
743				\$2,942	743				\$0
747				\$352,951	747				\$1,089,516
750				\$784,462	750				\$3,183,036
752				\$185,292	752				\$0
753				\$87,550	753				\$797,626
756				\$8,073	756				\$0
					566				\$76,835
					617				\$52
					634				\$381
					665				\$70,174
					748				\$12
					765				\$883,810
					766				\$601,297

### Proposed Other Craft Workhours

Losing Facility			Gaining Facility		
Proposed MODS Operation Number	Proposed Annual Workhours	Proposed Annual Workhour Cost (\$)	Proposed MODS Operation Number	Proposed Annual Workhours	Proposed Annual Workhour Cost (\$)
354		\$732	354		\$0
355		\$623	355		\$0
515		\$185	515		\$3,002
550		\$38,623	550		\$0
228		\$74,144	228		\$0
558		\$125,856	558		\$0
559		\$41,969	559		\$0
568		\$241,343	568		\$0
569		\$4,018	569		\$0
579		\$29,928	579		\$0
608		\$1,020	608		\$0
613		\$6,113	613		\$0
616		\$144	616		\$43,352
621		\$3,890	621		\$0
624		\$1,026	624		\$31,595
678		\$853	678		\$0
680		\$77,745	680		\$351,619
722		\$777	722		\$0
729		\$931,576	729		\$0
730		\$456,001	730		\$0
731		\$43,064	731		\$0
739		\$507	739		\$0
741		\$28,008	741		\$0
742		\$53,919	742		\$0
743		\$2,942	743		\$0
747		\$352,951	747		\$1,089,516
750		\$784,462	750		\$3,183,036
752		\$185,292	752		\$0
753		\$87,550	753		\$797,626
756		\$8,073	756		\$0
			566		\$76,835
			617		\$52
			634		\$381
			665		\$70,174
			748		\$12
			765		\$883,810
			766		\$601,297











# Staffing - Management

Last Saved: February 19, 2012

**Losing Facility:** Johnson City CSMPC

**Data Extraction Date:** \_\_\_\_\_

**Finance Number:** 474476

<b>Management Positions</b>						
Line	(1) Position Title	(2) Level	(3) Current Auth Staffing	(4) Current On-Rolls	(5) Proposed Staffing	(6) Difference
1	POSTMASTER (F)	EAS-24	1	1	1	0
2	MGR MAIL PROCESSING OPERATIONS	EAS-19	1	1	1	0
3	MGR MAINTENANCE	EAS-18	1	1	1	0
4	SUPV CUSTOMER SERVICES	EAS-17	2	2	2	0
5	SUPV DISTRIBUTION OPERATIONS	EAS-17	2	2	2	0
6	SUPV MAINTENANCE OPERATIONS	EAS-17	1	1	0	-1
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						
27						
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29						
30						
31						
32						
33						
34						
35						
36						
37						
38						
39						
40						
41						
42						
43						



Management Positions						
Line	(12) Position Title	(13) Level	(14) Current Auth Staffing	(15) Current On-Rolls	(16) Proposed Staffing	(17) Difference
1	MGR PROCESSING/DISTRIBUTION	EAS-25	1	1	1	0
2	MGR DISTRIBUTION OPERATIONS	EAS-22	3	2	2	0
3	MGR MAINTENANCE	EAS-22	1	1	1	0
4	MGR IN-PLANT SUPPORT	EAS-21	1	1	1	0
5	MGR MAINTENANCE OPERATIONS SUPPT	EAS-19	1	1	1	0
6	NETWORKS SPECIALIST	EAS-18	1	1	1	0
7	OPERATIONS SUPPORT SPECIALIST	EAS-18	1	1	1	0
8	OPERATIONS SUPPORT SPECIALIST	EAS-17	2	1	1	0
9	SUPV DISTRIBUTION OPERATIONS	EAS-17	14	11	11	0
10	SUPV MAINTENANCE OPERATIONS	EAS-17	4	4	4	0
11	SUPV TRANSPORTATION OPERATIONS	EAS-17	1	1	1	0
12	SECRETARY (FLD)	EAS-12	1	1	1	0
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						
27						
28						
29						
30						
31						
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66						
67						
68						
69						
70						
71						
72						
73						
74						
75						
76						
77						
78						
79						
	<b>Total</b>		<b>31</b>	<b>26</b>	<b>26</b>	<b>0</b>

Retirement Eligibles: 0

Position Loss: 0

**Total PCES/EAS Position Loss:** 1 (This number carried forward to the *Executive Summary*)

rev 11/05/2008

# Staffing - Craft

Last Saved: February 19, 2012

**Losing Facility:** Johnson City CSMPC

**Finance Number:** 474476

**Data Extraction Date:** \_\_\_\_\_

Craft Positions	(1) Casuals/PSEs On-Rolls	(2) Part Time On-Rolls	(3) Full Time On-Rolls	(4) Total On-Rolls	(5) Total Proposed	(6) Difference
Function 1 - Clerk	5	0	38	43	29	(14)
Function 4 - Clerk	2	0	7	9	9	0
Function 1 - Mail Handler	0	2	13	15	12	(3)
Function 4 - Mail Handler	0	0	0		0	0
<b>Function 1 &amp; 4 Sub-Total</b>	<b>7</b>	<b>2</b>	<b>58</b>	<b>67</b>	<b>50</b>	<b>(17)</b>
Function 3A - Vehicle Service	0	0	0		0	0
Function 3B - Maintenance	0	0	18	18	19	1
Functions 67-69 - Lmtd/Rehab/WC		0	0			
Other Functions	0	1	29	30	30	0
<b>Total</b>	<b>7</b>	<b>3</b>	<b>105</b>	<b>115</b>	<b>99</b>	<b>(16)</b>

Retirement Eligibles: 0

**Gaining Facility:** Knoxville P&D C

**Finance Number:** 474634

**Data Extraction Date:** \_\_\_\_\_

Craft Positions	(7) Casuals/PSEs On-Rolls	(8) Part Time On-Rolls	(9) Full Time On-Rolls	(10) Total On-Rolls	(11) Total Proposed	(12) Difference
Function 1 - Clerk	6	0	217	223	233	10
Function 1 - Mail Handler	6	7	104	117	120	3
<b>Function 1 Sub-Total</b>	<b>12</b>	<b>7</b>	<b>321</b>	<b>340</b>	<b>353</b>	<b>13</b>
Function 3A - Vehicle Service	3	0	14	17	17	0
Function 3B - Maintenance	4	0	67	71	74	3
Functions 67-69 - Lmtd/Rehab/WC		0	1	1	1	0
Other Functions	0	0	5	5	5	0
<b>Total</b>	<b>19</b>	<b>7</b>	<b>408</b>	<b>434</b>	<b>450</b>	<b>16</b>

Retirement Eligibles: 0

**Total Craft Position Loss:** 0 (This number carried forward to the *Executive Summary*)

(13) Notes: \_\_\_\_\_

# Maintenance

Last Saved: February 19, 2012

**Losing Facility:** Johnson City CSMPC

**Gaining Facility:** Knoxville P&D C

**Date Range of Data:** Jul-01-2010 : Jun-30-2011

Workhour Activity	(1) Current Cost	(2) Proposed Cost	(3) Difference
LDC 36 Mail Processing Equipment	\$ 969,755	\$ 969,755	0
LDC 37 Building Equipment	\$ 87,550	\$ 87,550	0
LDC 38 Building Services <i>(Custodial Cleaning)</i>	\$ 352,951	\$ 352,951	0
LDC 39 Maintenance Operations Support	\$ 78,915	\$ 78,915	0
LDC 93 Maintenance Training	\$ 7,621	\$ 6,478	(1,143)
<b>Workhour Cost Subtotal</b>	<b>\$ 1,496,792</b>	<b>\$ 1,495,648</b>	<b>(1,143)</b>
Other Related Maintenance & Facility Costs	Current Cost	Proposed Cost	Difference
<b>Total</b> Maintenance Parts, Supplies & Facility Utilities	\$ 379,680	\$ 322,728	(56,952)
<b>Adjustments</b> <i>(from "Other Curr vs Prop" tab)</i>		\$ 233,357	
<b>Grand Total</b>	<b>\$ 1,876,472</b>	<b>\$ 2,051,734</b>	<b>175,262</b>

Workhour Activity	(4) Current Cost	(5) Proposed Cost	(6) Difference
LDC 36 Mail Processing Equipment	\$ 3,183,036	\$ 3,183,036	0
LDC 37 Building Equipment	\$ 797,626	\$ 797,626	0
LDC 38 Building Services <i>(Custodial Cleaning)</i>	\$ 1,089,528	\$ 1,089,528	0
LDC 39 Maintenance Operations Support	\$ 426,947	\$ 426,947	0
LDC 93 Maintenance Training	\$ 153,041	\$ 153,041	0
<b>Workhour Cost Subtotal</b>	<b>\$ 5,650,179</b>	<b>\$ 5,650,179</b>	<b>0</b>
Other Related Maintenance & Facility Costs	Current Cost	Proposed Cost	Difference
<b>Total</b> Maintenance Parts, Supplies & Facility Utilities	\$ 1,352,743	\$ 1,352,743	0
<b>Adjustments</b> <i>(from "Other Curr vs Prop" tab)</i>		\$ 324,742	
<b>Grand Total</b>	<b>\$ 7,002,922</b>	<b>\$ 7,327,663</b>	<b>324,742</b>

**Annual Maintenance Savings:** **(\$500,004)** (This number carried forward to the Executive Summary)

(7) Notes: \_\_\_\_\_

**Transportation - PVS**  
Last Saved: February 19, 2012

**Losing Facility:** Johnson City CSMPC  
**Finance Number:** 474476  
**Date Range of Data:** 07/01/10 -- to -- 06/30/11

**Gaining Facility:** Knoxville P&D C  
**Finance Number:** 474634

	(1) Current	(2) Proposed	(3) Difference
<b>PVS Owned Equipment</b>			
Seven Ton Trucks			0
Eleven Ton Trucks			0
Single Axle Tractors			0
Tandem Axle Tractors			0
Spotters			0
<b>PVS Transportation</b>			
Total Number of Schedules			0
Total Annual Mileage			0
<b>Total Mileage Costs</b>			<b>\$0</b>
<b>PVS Leases</b>			
Total Vehicles Leased			0
<b>Total Lease Costs</b>			<b>\$0</b>
<b>PVS Workhour Costs</b>			
LDC 31 (617, 679, 764)	\$0	\$0	\$0
LDC 34 (765, 766)	\$0	\$0	\$0
<b>Adjustments</b> (from "Other Curr vs Prop" tab)		\$0	
<b>Total Workhour Costs</b>	\$0	\$0	\$0

	(4) Current	(5) Proposed	(6) Difference
<b>PVS Owned Equipment</b>			
Seven Ton Trucks			0
Eleven Ton Trucks			0
Single Axle Tractors			0
Tandem Axle Tractors			0
Spotters			0
<b>PVS Transportation</b>			
Total Number of Schedules			0
Total Annual Mileage			0
<b>Total Mileage Costs</b>			<b>\$0</b>
<b>PVS Leases</b>			
Total Vehicles Leased			0
<b>Total Lease Costs</b>			<b>\$0</b>
<b>PVS Workhour Costs</b>			
LDC 31 (617, 679, 764)	\$52	\$52	\$0
LDC 34 (765, 766)	\$1,485,107	\$1,485,107	\$0
<b>Adjustments</b> (from "Other Curr vs Prop" tab)		\$0	
<b>Total Workhour Costs</b>	\$1,485,159	\$1,485,159	\$0

**PVS Transportation Savings (Losing Facility):**

**PVS Transportation Savings (Gaining Facility):**

**Total PVS Transportation Savings:**  <<< (This number is summed with Total from 'Trans-HCR' and carried forward to the Executive Summary as Transportation Savings)

(7) Notes: \_\_\_\_\_





1	2	3	4	5	6	7
Route Numbers	Current Annual Mileage	Current Annual Cost	Current Cost per Mile	Proposed Annual Mileage	Proposed Annual Cost	Proposed Cost per Mile
Totals	400,905			563,286		

8	9	10	11	12	13	14
Route Numbers	Current Annual Mileage	Current Annual Cost	Current Cost per Mile	Proposed Annual Mileage	Proposed Annual Cost	Proposed Cost per Mile
Totals	0			0		

Proposed Trip Impacts	Current Losing	Moving to Gain (-)	Other Changes (+/-)	Trips from Gaining	Proposed Result

Proposed Trip Impacts	Current Gaining	Moving to Lose (-)	Other Changes (+/-)	Trips from Losing	Proposed Result

HCR Annual Savings (Losing Facility): **(\$245,609)**

HCR Annual Savings (Gaining Facility):           \$0

**Total HCR Transportation Savings:           (\$245,609)**

<<== (This number is summed with Total from 'Trans-PVS' and carried forward to the Executive Summary as Transportation Savings)

rev 11/05/2008



## MPE Inventory

Last Saved: February 19, 2012

Lossing Facility: Johnson City CSMPC

Gaining Facility: Knoxville P&D C

Data Extraction Date: 01/24/12

Equipment Type	(1) Current Number	(2) Proposed Number	(3) Difference
AFCS	2	0	(2)
AFCS200			
AFSM - ALL		1	1
APPS			
CIOSS			
CSBCS			
DBCS	6	8	2
DBCS-OSS			
DIOSS	2	0	(2)
FSS			
SPBS			
UFSM	1	0	(1)
FC / MICRO MARK			
ROBOT GANTRY			
HSTS / HSUS			
LCTS / LCUS		1	1
LIPS			
MPBCS-OSS			
TABBER			
PIV			
LCREM			

Equipment Type	(4) Current Number	(5) Proposed Number	(6) Difference	(7) Equipment Change	(8) Relocation Costs
AFCS	4	4	0	(2)	
AFCS200				#VALUE!	
AFSM - ALL	2	2	0	1	\$141,064
APPS				#VALUE!	
CIOSS				#VALUE!	
CSBCS				#VALUE!	
DBCS	15	13	(2)	0	
DBCS-OSS				#VALUE!	
DIOSS	3	5	2	3	\$16,000
FSS				#VALUE!	
SPBS	2	2	0	#VALUE!	
UFSM				#VALUE!	
FC / MICRO MARK				#VALUE!	
ROBOT GANTRY				#VALUE!	
HSTS / HSUS				#VALUE!	
LCTS / LCUS	1	1	0	1	\$75,000
LIPS				#VALUE!	
MPBCS-OSS				#VALUE!	
TABBER				#VALUE!	
PIV				#VALUE!	
LCREM	1	1	0	#VALUE!	

**Mail Processing Equipment Relocation Costs from Losing to Gaining Facility:** \$232,064 (This number is carried forward to *Space Evaluation and Other Costs*)

**(9) Notes:** Cost to move 2 DIOSS kits into Knoxville. Cost to add 1 AFSM/AI and LCTS into Johnso City. The cost for the AFSM may be less depending on flavor or machine and distance.

rev 03/04/2008

## Customer Service Issues

Last Saved: February 19, 2012

**Losing Facility:** Johnson City CSMPC

**5-Digit ZIP Code:** 37601

**Data Extraction Date:** 11/01/11

**1. Collection Points**

Number picked up before 1 p.m.  
 Number picked up between 1-5 p.m.  
 Number picked up after 5 p.m.  
 Total Number of Collection Points

3-Digit ZIP Code: 376		3-Digit ZIP Code:		3-Digit ZIP Code:		3-Digit ZIP Code:	
Current		Current		Current		Current	
Mon. - Fri.	Sat.	Mon. - Fri.	Sat.	Mon. - Fri.	Sat.	Mon. - Fri.	Sat.
8	11						
10	0						
5	5						
23	16	0	0	0	0	0	0

**2. How many collection boxes are designated for "local delivery"?**

**3. How many "local delivery" boxes will be removed as a result of AMP?**

**4. Delivery Performance Report**

% Carriers returning before 5 p.m.

Quarter/FY	Percent
QTR 3 FY11	79.5%
QTR 2 FY11	81.2%
QTR 1 FY11	77.8%
QTR 4 FY10	84.9%

**5. Retail Unit Inside Losing Facility (Window Service Times)**

	Current		Proposed	
	Start	End	Start	End
Monday	11:00	17:00	11:00	17:00
Tuesday	11:00	17:00	11:00	17:00
Wednesday	11:00	17:00	11:00	17:00
Thursday	11:00	17:00	11:00	17:00
Friday	11:00	17:00	11:00	17:00
Saturday				

**6. Business (Bulk) Mail Acceptance Hours**

	Current		Proposed	
	Start	End	Start	End
Monday	8:00	17:00	8:00	17:00
Tuesday	8:00	17:00	8:00	17:00
Wednesday	8:00	17:00	8:00	17:00
Thursday	8:00	17:00	8:00	17:00
Friday	8:00	17:00	8:00	17:00
Saturday	9:00	14:00	9:00	14:00

**7. Can customers obtain a local postmark in accordance with applicable policies in the *Postal Operations Manual*?** \_\_\_\_\_

**8. Notes:** \_\_\_\_\_

**Gaining Facility:** Knoxville P&D C

**9. What postmark will be printed on collection mail?**

Line 1 \_\_\_\_\_

Line 2 \_\_\_\_\_

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## Space Evaluation and Other Costs

Last Saved: February 19, 2012

**Lossing Facility:** Johnson City CSMPC

### Space Evaluation

1. Affected Facility

Facility Name: Johnson City P&D F  
 Street Address: 530 E Main St  
 City, State ZIP: Johnson City Tn 37601-9998

2. Lease Information. (If not leased skip to 3 below.)

Enter annual lease cost: \$157,870  
 Enter lease expiration date: \_\_\_\_\_  
 Enter lease options/terms: \_\_\_\_\_

3. Current Square Footage

Enter the total interior square footage of the facility: 47,665  
 Enter gained square footage expected with the AMF: \_\_\_\_\_

4. Planned use for acquired space from approved AMI

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

5. Facility Costs

Enter any projected one-time facility costs: \_\_\_\_\_  
 (This number shown below under One-Time Costs section.)

6. Savings Information

**Space Savings (\$):** \_\_\_\_\_  
 (This number carried forward to the *Executive Summary*)

7. Notes \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_

### One-Time Costs

Employee Relocation Costs: \$50,000

Mail Processing Equipment Relocation Costs: \$232,064  
 (from MPE Inventory)

Facility Costs: \$0  
 (from above)

**Total One-Time Costs:** \$282,064  
 (This number carried forward to *Executive Summary*)

### Remote Encoding Center Cost per 1000

**Lossing Facility:** Johnson City CSMPC

**Gaining Facility:** Knoxville P&D C

YTD Range of Report: 07/01/10 : 06/30/11

(1) Product	(2) Associated REC	(3) Current Cost per 1,000 Images
Letters		
Flats		
PARS COA		
PARS Redirects		
APPS		

(4) Product	(5) Associated REC	(6) Current Cost per 1,000 Images
Letters		
Flats		
PARS COA		
PARS Redirects		
APPS		

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