

NATIONAL POSTAL MAIL HANDLERS UNION A DIVISION OF LABORERS' INTERNATIONAL UNION OF NORTH AMERICA, AFL-CIO

Audited Financial Statements

DECEMBER 31, 2014 AND 2013

| STATEMENTS OF FINANCIAL POSITION | | |
|---|---------------------|---------------------|
| ASSETS | | |
| CURRENT ASSETS | 2014 | 2013 |
| Cash and cash equivalents | \$3,360,699 | \$5,430,174 |
| Accounts receivable - local unions | 21,436 | 26,649 |
| Accounts receivable - other | 944,526 | 792,439 |
| Tax refunds receivable | 1,222,391 | 943,171 |
| Interest receivable | 64,038 | 79,432 |
| Loans to local unions | 239,433 | 294,339 |
| Prepaid expenses | <u>221,521</u> | <u>205,177</u> |
| | <u>6,074,044</u> | <u>7,771,381</u> |
| LONG-TERM RECEIVABLES | | |
| Loans to local unions | <u>235,870</u> | <u>396,848</u> |
| INVESTMENTS | | |
| Marketable securities - at fair value | <u>26,330,170</u> | <u>26,349,023</u> |
| FIXED ASSETS | | |
| Furniture, fixtures and equipment | 1,525,296 | 1,286,332 |
| Automobiles | 87,900 | 94,087 |
| Leasehold improvements | 291,600 | 291,600 |
| Land | 348,590 | 348,590 |
| Building | <u>339,942</u> | <u>339,942</u> |
| | 2,593,328 | 2,360,551 |
| Accumulated depreciation and amortization | <u>(1,497,897)</u> | <u>(1,443,434)</u> |
| | <u>1,095,431</u> | <u>917,117</u> |
| OTHER ASSETS | | |
| Inventory of promotional items | 62,573 | 71,939 |
| Deposits | <u>187,677</u> | <u>97,292</u> |
| | <u>250,250</u> | <u>169,231</u> |
| TOTAL ASSETS | <u>\$33,985,765</u> | <u>\$35,603,600</u> |
| LIABILITIES AND NET ASSETS | | |
| CURRENT LIABILITIES | | |
| Accounts payable and accrued expenses | \$1,720,417 | \$1,551,593 |
| Dues collected for local unions | 958,728 | 944,931 |
| Deferred dues revenue | 380,402 | 374,554 |
| Deferred rent abatement | <u>113,640</u> | - |
| | <u>3,173,187</u> | <u>2,871,078</u> |
| LONG-TERM LIABILITIES | | |
| Deferred rent abatement | 408,366 | 336,348 |
| Security deposit - sublease | 9,377 | 9,377 |
| Net unfunded pension liability | <u>1,004,164</u> | <u>960,531</u> |
| | <u>1,421,907</u> | <u>1,306,256</u> |
| TOTAL LIABILITIES | 4,595,094 | 4,177,334 |
| UNRESTRICTED NET ASSETS | <u>29,390,671</u> | <u>31,426,266</u> |
| TOTAL LIABILITIES AND NET ASSETS | <u>\$33,985,765</u> | <u>\$35,603,600</u> |

| STATEMENTS OF ACTIVITIES | | |
|--|---------------------|---------------------|
| | 2014 | 2013 |
| REVENUE | | |
| Per capita assessments | | |
| Member per capita | \$5,659,047 | \$5,299,507 |
| Associate per capita | <u>1,209,722</u> | <u>1,273,835</u> |
| | 6,868,769 | 6,573,342 |
| MHBP service fee | 5,939,509 | 6,227,768 |
| Investment income (loss) | 1,081,880 | (391,132) |
| National Billing Program | 171,047 | 181,664 |
| Royalties | 666,481 | 870,408 |
| Rental income | 122,796 | 126,587 |
| Gain on sale of fixed assets | 24,651 | - |
| Sale of promotional items | 21,038 | 13,524 |
| Miscellaneous | <u>17,145</u> | <u>51,981</u> |
| | <u>14,913,316</u> | <u>13,654,142</u> |
| EXPENSES | | |
| Per capita taxes | 2,619,095 | 2,578,917 |
| Salaries | 3,710,676 | 3,525,822 |
| Payroll taxes and employee benefits | 2,186,947 | 2,044,691 |
| Revenue Sharing Program | 2,194,172 | 2,500,425 |
| Income and property taxes | 1,445,012 | 1,522,887 |
| Professional fees | 889,895 | 995,108 |
| Rent | 721,627 | 728,721 |
| Printing and publications | 585,591 | 678,503 |
| Travel and lodging | 696,488 | 515,167 |
| Office supplies and postage | 317,094 | 423,732 |
| Meetings and conferences | 601,727 | 673,086 |
| Depreciation and amortization | 117,693 | 114,251 |
| Bank charges | 60,229 | 70,636 |
| Telephone | 105,524 | 110,401 |
| Scholarships | 58,000 | 74,500 |
| Leased equipment | 37,475 | 40,384 |
| Miscellaneous | 57,087 | 56,623 |
| Insurance and bonding | 48,189 | 55,170 |
| Computer services | 56,865 | 43,799 |
| Repairs and maintenance | 35,288 | 38,419 |
| Automobile and housing | 92,465 | 100,948 |
| Promotional items | 24,979 | 14,178 |
| Charitable contributions | 125,063 | 153,787 |
| Convention | <u>2,582</u> | - |
| | <u>16,789,763</u> | <u>17,060,155</u> |
| EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES | (1,876,447) | (3,406,013) |
| Pension-related changes other than net periodic pension cost | <u>(159,148)</u> | <u>(68,870)</u> |
| INCREASE (DECREASE) IN NET ASSETS | (2,035,595) | (3,474,883) |
| UNRESTRICTED NET ASSETS AT BEGINNING OF YEAR | <u>31,426,266</u> | <u>34,901,149</u> |
| UNRESTRICTED NET ASSETS AT END OF YEAR | <u>\$29,390,671</u> | <u>\$31,426,266</u> |